

## Integra LifeSciences Reports Second Quarter 2009 Financial Results

Aug 6, 2009 (GlobeNewswire via COMTEX News Network) --

Revenues for the Second Quarter Increased to \$166 Million

Outstanding Debt Reduced by \$79 Million

PLAINSBORO, N.J., Aug. 6, 2009 (GLOBE NEWSWIRE) -- Integra LifeSciences Holdings Corporation (Nasdaq:IART) today reported its financial results for the second quarter ending June 30, 2009. Total revenues were \$165.7 million, reflecting an increase of \$8.5 million, or 5%, over the second quarter of 2008. Excluding the impact of currency exchange rates, revenues increased 8%. Revenues by product category are presented in a table at the end of this press release.

"We are pleased with the performance of our business, notwithstanding the difficult economy. We have cut costs and focused on our fastest growing businesses," said Integra's President and Chief Executive Officer, Stuart Essig.

The Company reported GAAP net income of \$11.2 million, or \$0.38 per diluted share, for the second quarter of 2009, compared to GAAP net income of \$12.3 million, or \$0.43 per diluted share, for the second quarter of 2008.

Adjusted net income for the second quarter of 2009, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$15.0 million, or \$0.51 per diluted share. Adjusted net income for the second quarter of 2008, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$14.1 million, or \$0.49 per diluted share.

Integra generated \$30.6 million in cash flows from operations and used \$5.2 million of cash on capital expenditures in the second quarter of 2009. For the four quarters ended June 30, 2009, Integra's cash flows from operations exceeded \$120 million.

During the quarter, Integra repurchased \$18.7 million par value of its 2.75% senior convertible notes due June 2010 for a total of \$18.0 million and paid down \$60.0 million of its credit facility. "Our strong operating cash flow in the past twelve months enabled us to repurchase over \$50 million of our notes and pay down \$60 million on our credit facility since the beginning of the year," said Jack Henneman, Integra's Chief Financial Officer. "We finished the quarter with \$138.7 million in cash and \$100 million in capacity under our revolving credit facility."

Adjusted EBITDA for the second quarter of 2009, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$34.9 million, an increase of 6% compared to the same period last year. Adjusted EBITDA excluding stock-based compensation, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$38.9 million, an increase of 7% compared to the same period last year.

### Outlook for 2009

The Company is updating its GAAP earnings per share guidance and reiterating its revenue and adjusted earnings per share guidance for the full year 2009. The Company continues to anticipate revenues between \$680 million and \$700 million. The Company is guiding to GAAP earnings per diluted share of between \$1.64 and \$1.84 and to adjusted earnings per diluted share of between \$2.00 and \$2.20. We expect revenues in the fourth quarter of 2009 will be the strongest of the year. In accordance with our usual practice, expectations for financial performance do not include the impact of acquisitions or other strategic corporate transactions that have not yet closed.

In the future, the Company may record, or expects to record, certain additional revenues, gains, expenses or charges (such as acquisition-related charges, facility consolidation, manufacturing and distribution transfer, and system integration charges, and non-cash interest expense related to the application of FSP APB 14-1) that it will exclude in the calculation of adjusted EBITDA and adjusted earnings per share for historical periods and in providing adjusted earnings per share guidance.

On a quarterly basis, the Company expects to incur approximately \$4.0 million, or \$0.08 per share, of share-based compensation expense associated with FAS 123R in 2009. This non-cash compensation expense is reflected in both the GAAP

and adjusted earnings per share guidance for 2009 provided above.

### Conference Call

Integra has scheduled a conference call for 8:30 AM ET on Thursday, August 6, 2009 to discuss financial results for the second quarter of 2009 and forward-looking financial guidance. The conference call will be hosted by Stuart Essig, President and Chief Executive Officer of Integra, and will be open to all listeners. Additional forward-looking information may be discussed in a question and answer session following the call.

Access to the live call is available by dialing 719-325-4780 and using the passcode 4105940. The call can also be accessed through a webcast via a link provided on the Investor Relations homepage of Integra's website at <a href="www.Integra-LS.com">www.Integra-LS.com</a>. Access to a replay is available through August 20, 2009 by dialing 719-457-0820 and using the passcode 4105940. The webcast will also be archived under Events & Presentations in the Investor Relations section of its website (<a href="www.Integra-LS.com">www.Integra-LS.com</a>).

Integra LifeSciences Holdings Corporation, a world leader in regenerative medicine, is a global medical device company dedicated to improving the quality of life for millions of patients every year. Our products are used primarily in orthopedics, neurosurgery and general surgery. Headquartered in Plainsboro, New Jersey, Integra has research and manufacturing facilities throughout the world. For more information, visit <a href="https://www.lntegra-LS.com">www.lntegra-LS.com</a>.

This news release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks, uncertainties and reflect the Company's judgment as of the date of this release. Forward-looking statements include, but are not limited to, statements concerning future financial performance, including projections for revenues, GAAP and adjusted net income, GAAP and adjusted earnings per diluted share, non-GAAP adjustments such as acquisition-related charges, non-cash interest expense related to the application of FSP APB 14-1, and income tax expense (benefit) related to non-GAAP adjustments, adjusted EBITDA, and non-cash compensation expense associated with FAS 123R. Such forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from predicted or expected results. Such risks and uncertainties include, but are not limited to: the Company's ability to maintain relationships with customers of acquired entities; physicians' willingness to adopt and third-party payors' willingness to provide reimbursement for the Company's recently launched and planned products; initiatives launched by the Company's competitors; the Company's ability to secure regulatory approval for products in development; fluctuations in hospital spending for capital equipment; the Company's ability to comply with and obtain approvals for products of human origin and comply with recently enacted regulations regarding products containing materials derived from animal sources; difficulties in controlling expenses, including costs of legal compliance matters or internal controls review, improvement and remediation; the impact of changes in management or staff levels; the Company's ability to integrate acquired businesses; the Company's ability to leverage its existing selling organizations and administrative infrastructure; the Company's ability to increase product sales and gross margins, and control non-product costs; the amount and timing of acquisition and integration related costs; the geographic distribution of where the Company generates its taxable income; the timing and amount of share-based awards granted to employees; fluctuations in foreign currency exchange rates; the amount of our convertible notes outstanding, and the economic, competitive, governmental, technological and other risk factors and uncertainties identified under the heading "Risk Factors" included in Item 1A of Integra's Annual Report on Form 10-K for the year ended December 31, 2008 and information contained in subsequent filings with the Securities and Exchange Commission. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

### Discussion of Adjusted Financial Measures

In addition to our GAAP results, we provide adjusted revenues, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA excluding stock-based compensation, adjusted net income and adjusted earnings per diluted share. Adjusted revenues consist of growth in total revenues excluding the effects of currency exchange rates. Adjusted EBITDA consists of net income, excluding: (i) income taxes, (ii) other income (expense), net, (iii) depreciation and amortization, (iv) interest income and expense, and (v) those operating expenses also excluded from adjusted net income. Adjusted net income consists of net income, excluding: (i) acquisition-related charges; (ii) facility consolidation, manufacturing and distribution transfer and system integration charges; (iii) certain employee termination and related costs; (iv) charges associated with discontinued or withdrawn product lines; (v) charges related to restructuring our European subsidiaries; (vi) charges related to litigation matters or disputes; (viii) intangible asset impairment charges; (viiii) incremental professional and bank fees related to (a) the delayed filing of financial statements and (b) waivers or possibility of obtaining waivers under our revolving credit facility; (ix) charges recorded in connection with terminating defined benefit pension plans; (x) charges relating to the grant of restricted stock units in connection with the extension of the term of the CEO's employment agreement; (xi) loss/gain related to the early extinguishment of convertible notes; (xii) non-cash interest expense related to the application of FSP APB 14-1; (xiii) the income tax expense/benefit related to these adjustments; (xiv) quarterly adjustments to income tax expense/benefit related to the cumulative impact of changes in estimated tax rates and certain infrequently occurring items; and (xv) income tax expenses or gains related to restructuring our European subsidiaries. Adjusted net income attributable to diluted shares is calculated by multiplying adjusted net income by the diluted share percentage shown in Note 9 of the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009. Adjusted earnings per diluted share

are calculated by dividing adjusted net income attributable to diluted shares by diluted weighted average shares outstanding. Reconciliations of GAAP revenues to adjusted revenues for the quarter ended June 30, 2009, and net income to adjusted EBITDA, adjusted EBITDA excluding stock-based compensation and adjusted net income, and GAAP earnings per diluted share to adjusted earnings per diluted share for the quarters ended June 30, 2009 and 2008 appear in the financial tables in this release.

Integra believes that the presentation of adjusted revenues, adjusted EBITDA, adjusted EBITDA excluding stock-based compensation, adjusted net income and adjusted earnings per diluted share provides important supplemental information to management and investors regarding financial and business trends relating to the Company's financial condition and results of operations. For further information regarding why Integra believes that these non-GAAP financial measures provide useful information to investors, the specific manner in which management uses these measures, and some of the limitations associated with the use of these measures, please refer to the Company's Current Report on Form 8-K regarding this earnings press release filed today with the Securities and Exchange Commission. This Current Report on Form 8-K is available on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> or on our website at <a href="https://www.lntegra-LS.com">www.lntegra-LS.com</a>.

# INTEGRA LIFESCIENCES HOLDINGS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(UNAUDITED)

(In thousands, except per share amounts)

Three Months Ended

June 30,

	2009	2008
TOTAL REVENUES	\$165,725	\$157,198
COSTS AND EXPENSES Cost of product revenues Research and development Selling, general and administrative Intangible asset amortization	10,302 68,252	58,159 7,793 63,475 2,973
Total costs and expenses	141,820	132,400
Operating income	23,905	24,798
<pre>Interest income Interest expense Other income (expense), net</pre>		(6,922) (451)
Income before income taxes	17,384	17,869
Income tax expense	•	5,592
Net income		12,277
Diluted share percentage*	99.2%	98.1%
Net income attributable to diluted shares*	\$11,135	\$12,044
Diluted net income per share	\$0.38 ======	\$0.43 =======
Weighted average common shares outstanding for diluted net income per share	29,202	28,277

\*See Note 9 of the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009.

Listed below are the items included in GAAP revenues and GAAP net income that management excludes in computing the adjusted financial measures referred to in the text of this press release and further described under Discussion of Adjusted Financial Measures.

89

### (In thousands)

A. Growth in total revenues excluding the effects of currency exchange rates

	Three Months Ended June 30,		
	2009	2008	Change
Integra Orthopedics Integra NeuroSciences Integra Medical Instruments	\$ 61,448 \$ 39,113	\$ 50,993 \$ 62,762 \$ 43,443	-2% -10%
Net Sales		\$157,198	
Impact of changes in currency exchange rates			
Growth in total revenues excluding the effects of currency exchange rates	\$170,368 ======	\$157,198 =======	
B. Items included in GAAP net income			
		Months En June 30,	ided
Acquisition-related charges (a)	\$1,9	924	\$453
Employee termination and related costs (b)	1	.96	
Charges associated with discontinued or withdrawn product lines (c)	2	246	
Facility consolidation, manufacturing and distribution transfer and system integration charges (d)	1	-89	201
Incremental professional and bank fees related to (i) the delayed filing of financial statements and (ii) waivers or possibility of obtaining waivers under our revolving credit facility (e)	·		493
revolving credit facility (e)		_	<del>1</del> 73

Loss (gain) related to early extinguishment

of convertible notes (f)

					expense re FSP APB 1		ted to the	2,765	2,661
abo inc cur ta:	ove come mula x ra	adjus e tax ative ates a	exp exp imp and	ents pense pact cer	e (benefit of change tain infre	ly a es i	adjustments to related to the in estimated		
	x ra							(1,591)	(2,024)
FAS	123	3R Sto	ock-	-base	ed compens	sati	lon	3,971	3,600
Dep:	rec	iation	n ar	nd ar	mortizatio	on e	expense	8,467	6,971
(a)				\$16	7 recorded	d ir	product revenues n cost of produc angible asset an	ct revenues, \$28	86
(b)	Q2	2009					_	L and administra	itive.
							cost of product		
(d)	Q2	2009		all	recorded	in	cost of product	revenues;	
	Q2	2008		all	recorded	in	cost of product	revenues.	
(e)	Q2	2008		all	recorded	in	selling general	l and administra	itive.
							other expense.		
(g)	Q2	2009		all	recorded	in	interest expens	se;	
	Q2	2008		all	recorded	in	interest expens	se.	

# INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS - NET INCOME TO ADJUSTED EBITDA AND ADJUSTED EBITDA EXCLUDING STOCK BASED COMPENSATION (UNAUDITED)

(In thousands)

(In chousands)	Three Months Ended June 30,		
	2009 	2008	
GAAP net income Non-GAAP adjustments:	\$11,225	\$12,277	
Depreciation and amortization expense	8,467	6,971	
Other income (expense), net	481	451	
Interest expense	6,174	6,922	
Interest income	(134)	(444)	
Income tax expense	6,159	5,592	
Acquisition-related charges	1,924	453	
Employee termination and related costs	196		
Charges associated with discontinued or withdrawn product lines	246		

Facility consolidation, manufacturing and distribution transfer and system integration charges	189	201
Incremental professional and bank fees related to (a) the delayed filing of financial statements and (b) waivers or possibility of obtaining waivers under our		
revolving credit facility		493
Total of non-GAAP adjustments	23,702	20,639
Adjusted EBITDA	\$34,927	\$32,916
FAS 123R Stock-based compensation		3,600
Adjusted EBITDA excluding stock-based compensation		\$36,516 ======

# INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS - HISTORICAL (UNAUDITED)

(In thousands, except per share amounts)

Income tax expense (benefit) related to

(In thousands, except per share amounts)	Three Months Ended June 30,	
	2009	2008
GAAP net income Non-GAAP adjustments:	\$11,225	\$12,277
Acquisition-related charges	1,924	453
Employee termination and related costs	196	
Charges associated with discontinued or withdrawn product lines	246	
Facility consolidation, manufacturing and distribution transfer and system integration charges	189	201
Incremental professional and bank fees related to (a) the delayed filing of financial statements and (b) waivers or possibility of obtaining waivers under our		
revolving credit facility		493
Loss (gain) related to early extinguishment of convertible notes	89	
Non-cash interest expense related to the application of FSP APB 14-1	2,765	2,661

above adjustments, quarterly adjustments to income tax expense (benefit) related to the cumulative impact of changes in estimated tax rates and certain infrequently occurring items that affected the reported

occurring items that affected the reported tax rate	(1,591)	(2,024)
Total of non-GAAP adjustments	3,818	1,784
Adjusted net income	\$15,043	\$14,061
Diluted share percentage*	99.2%	98.1%
Adjusted net income attributable to diluted shares	\$14,920	\$13,794
Adjusted diluted net income per share	\$0.51	\$0.49
Weighted average common shares outstanding for diluted net income per share	29,202	28,277

 $<sup>^{\</sup>star}$  Calculated consistently with Note 9 of the Company's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2009.

### CONDENSED BALANCE SHEET DATA (UNAUDITED)

(In thousands)

	June 30, 2009	December 31, 2008
Cash and cash equivalents Accounts receivable, net Inventory, net	\$138,717 101,462 139,319	\$183,546 112,417 146,103
Bank line of credit Convertible securities	200,000 256,155	260,000 299,480
Stockholders' equity	402,775	372,309

### INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS - GUIDANCE

(In thousands, except per share amounts)	Projected Year December 31,	
	Low	High
GAAP net income	\$47,920	\$53,820
Non-GAAP adjustments:		
Acquisition-related charges	4,570	4,570

Employee termination and related costs	1,050	1,050
Charges associated with discontinued or withdrawn product lines	250	250
Facility consolidation, manufacturing and distribution transfer, and system integration charges	580	580
Incremental professional and bank fees related to (a) the delayed filing of financial statements and (b) waivers or possibility of obtaining waivers under our		
revolving credit facility	350	350
Charges related to restructuring European subsidiaries	1,880	1,880
Loss (gain) related to early extinguishment of convertible notes	(1,120)	(1,120)
Non-cash interest expense related to the application of FSP APB 14-1	10,290	10,290
Income tax expense (benefit) related to above adjustments and certain infrequently occurring items	(7,070)	
Total of non-GAAP adjustments	10,780	10,780
Adjusted net income	\$58,700	\$64,600
GAAP diluted net income per share	\$1.64	\$1.84
Non-GAAP adjustments detailed above (per share)	\$0.36	\$0.36
Adjusted diluted net income per share	\$2.00	\$2.20
Weighted average common shares outstanding	20 200	
for diluted net income per share	29,300	29,300

### IART-F

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## SOURCE: Integra LifeSciences Holdings Corp.

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