

### Integra LifeSciences Reports Fourth Quarter and Full-Year 2011 Financial Results

Results in Line With Preliminary Announcement

#### Provides 2012 Guidance

PLAINSBORO, N.J., Feb. 23, 2012 (GLOBE NEWSWIRE) -- <u>Integra LifeSciences Holdings Corporation</u> (Nasdaq:IART) today reported its financial results for the fourth quarter and full year ending December 31, 2011. Total revenues for the fourth quarter were \$203.5 million, reflecting an increase of \$9.4 million, or 5%, over the fourth quarter of 2010. Total revenues in the full year of 2011 were \$780.1 million, reflecting an increase of \$48 million, or 7%, over the full year of 2010. Excluding the impact of currency exchange rates, revenues increased 5% over the fourth quarter of 2010 and 5% over the full year 2010. We present revenues by product category in a table at the end of this press release.

The Company reported GAAP net income of \$4.6 million, or \$0.16 per diluted share, for the fourth quarter of 2011, compared to GAAP net income of \$18.8 million, or \$0.63 per diluted share, for the fourth quarter of 2010. The Company reported GAAP net income of \$28.0 million, or \$0.95 per diluted share, for the full year 2011, compared to GAAP net income of \$65.7 million, or \$2.17 per diluted share in 2010.

Adjusted net income for the fourth quarter of 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$20.6 million, or \$0.72 per diluted share, compared to \$24.0 million, or \$0.80 per diluted share, in the fourth quarter of 2010. Adjusted net income for the full year 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$82.2 million, or \$2.79 per diluted share, compared to \$89.9 million, or \$2.97 per diluted share in 2010.

Integra generated \$34.7 million in cash flows from operations and used \$13 million of cash on capital expenditures in the fourth quarter of 2011. For the full year ended December 31, 2011, Integra's cash flows from operations totaled \$104.3 million. The Company used \$38.4 million of cash on capital expenditures during the year.

Adjusted EBITDA for the fourth quarter of 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$38.8 million, a decrease of 7% compared to the same period last year. Adjusted EBITDA for the full year 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$154.7 million, an increase of 2% compared to the full year 2010.

Adjusted EBITDA excluding stock-based compensation for the fourth quarter of 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$41.8 million, a decrease of 9% compared to the same period last year. Adjusted EBITDA excluding stock-based compensation for the full year 2011, computed with the adjustments to GAAP reporting set forth in the attached reconciliation, was \$168.2 million, an increase of 1% compared to the same period last year.

### Outlook for 2012

The Company anticipates revenues for the full year 2012 between \$820 million and \$835 million, at current exchange rates. This represents an increase of 5% to 7% over 2011 revenue, or an increase of 6% to 8% excluding the effect of foreign exchange rates. The Company expects revenues in the first quarter of 2012 to be between \$190 million and \$196 million.

The Company is guiding to GAAP earnings per diluted share for the full year of 2012 between \$1.58 and \$1.71 and to adjusted earnings per diluted share of between \$2.93 and \$3.06. This represents an increase of 5% to 10% over 2011 adjusted earnings per diluted share. The Company expects adjusted earnings per diluted share during the first quarter of 2012 to decrease roughly 10 percent, and GAAP earnings per diluted share to decrease more.

In accordance with our usual practice, expectations for financial performance do not include the impact of acquisitions or other strategic corporate transactions that have not yet closed.

"Our 2012 guidance is in the range of our preliminary expectations we set forth in early January," said Peter Arduini, Integra's President and Chief Executive Officer. "Despite the challenges we are facing, we have a good plan and are confident that we can execute on it in 2012."

In the future, the Company may record, or expects to record, certain additional revenues, gains, expenses or charges as described in the Discussion of Adjusted Financial measures below that it will exclude in the calculation of adjusted EBITDA and adjusted earnings per share for historical periods and in providing adjusted earnings per share guidance.

#### Conference Call

Integra has scheduled a conference call for 8:30 AM ET today to discuss financial results for the fourth quarter and full year 2011 and forward-looking financial guidance. The conference call will be hosted by Integra's senior management team and will be open to all listeners. Additional forward-looking information may be discussed in a question and answer session following the call.

Access to the live call is available by dialing 719-457-2600 and using the passcode 5464058. The call can also be accessed through a webcast via a link provided on the Investor Relations homepage of Integra's website at <a href="https://www.integralife.com">www.integralife.com</a>. Access to the replay is available through March 8, 2012 by dialing 719-457-0820 and using the passcode 5464058. The webcast will also be archived on the website.

Integra LifeSciences, a world leader in medical devices, is dedicated to limiting uncertainty for surgeons, so they can concentrate on providing the best patient care. Integra offers innovative solutions in orthopedics, neurosurgery, spine, reconstructive and general surgery. For more information, please visit <a href="https://www.integralife.com">www.integralife.com</a>.

This news release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks, uncertainties and reflect the Company's judgment as of the date of this release. Forward-looking statements include, but are not limited to, statements concerning future financial performance, including projections for revenues, GAAP and adjusted net income, GAAP and adjusted earnings per diluted share, non-GAAP adjustments such as system implementations charges, acquisition-related charges, non-cash amortization of imputed interest for convertible debt, intangible asset amortization, and income tax expense (benefit) related to non-GAAP adjustments. Such forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from predicted or expected results. Such risks and uncertainties include, but are not limited to: the Company's ability to execute its operating plan effectively; global macroeconomic conditions; the effects of inventory reduction initiatives by the Company's instruments distributors; continued weakness in sales outside of the U.S. and in domestic Extremity Reconstruction product lines; ongoing integration efforts relating to recently acquired Ascension Orthopedics product lines; the Company's ability to manage its direct sales channels effectively; the Company's ability to maintain relationships with customers of acquired entities; physicians' willingness to adopt and third-party payors' willingness to provide reimbursement for the Company's recently launched and planned products; the Company's ability to manufacture sufficient quantities of its products to meet its customers' demand; initiatives launched by the Company's competitors; the Company's ability to secure regulatory approval for products in development; the Company's ability to remediate quality systems violations; fluctuations in hospital spending for capital equipment; the Company's ability to comply with and obtain approvals for products of human origin and comply with recently enacted regulations regarding products containing materials derived from animal sources; difficulties in controlling expenses, including costs to procure and manufacture our products; the impact of changes in management or staff levels; the Company's ability to integrate acquired businesses; the Company's ability to leverage its existing selling organizations and administrative infrastructure; the Company's ability to increase product sales and gross margins, and control non-product costs; the amount and timing of acquisition and integration related costs; the geographic distribution of where the Company generates its taxable income; the effect of legislation effecting healthcare reform in the United States; fluctuations in foreign currency exchange rates; the amount of our convertible notes and bank borrowings outstanding, and the economic, competitive, governmental, technological and other risk factors and uncertainties identified under the heading "Risk Factors" included in Item 1A of Integra's Annual Report on Form 10-K for the year ended December 31, 2010 and information contained in subsequent filings with the Securities and Exchange Commission. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.

### Discussion of Adjusted Financial Measures

In addition to our GAAP results, we provide adjusted revenues, adjusted earnings before interest, taxes, depreciation and amortization (EBITDA), adjusted EBITDA excluding stock-based compensation, adjusted net income and adjusted earnings per diluted share. Adjusted revenues consist of growth in total revenues excluding the effects of currency exchange rates on the current period's revenues. The various measures of adjusted EBITDA consist of GAAP net income, excluding: (i) depreciation and amortization, (ii) other income (expense), net, (iii) interest income and expense, (iv) income taxes, (v) those operating expenses also excluded from adjusted net income and, as appropriate (vi) stock-based compensation expense. The measure of adjusted net income consists of GAAP net income, excluding: (i) acquisition-related charges; (ii) certain employee termination and related charges; (iii) intangible asset impairment charges; (iv) charges associated with discontinued product lines; (v) systems implementation charges; (vi) facility consolidation, acquisition integration, manufacturing and distribution transfer charges; (vii) charges related to restructuring our European entities; (viii) charges related to the accelerated vesting of stock-based compensation and the minimum annual stock-based compensation award for our former Chief Executive Officer; (ix) charges related to extending our former Chief Executive Officer's employment contract; (x) expenses related to the

refinancing of our senior credit facility; (xi) expenses related to our Chief Executive Officer joining the Company; (xii) expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility; (xiii) non-cash amortization of imputed interest for convertible debt; (xiv) intangible asset amortization expense; and (xv) estimated impact to income taxes related to above adjustments and certain infrequently occurring items. The adjusted earnings per diluted share measure is calculated by dividing adjusted net income attributable to diluted shares by diluted weighted average shares outstanding. Reconciliations of GAAP revenues to adjusted revenues for the quarter and year ended December 31, 2011 and GAAP net income to adjusted EBITDA, adjusted EBITDA excluding stock-based compensation and adjusted net income, and GAAP earnings per diluted share to adjusted earnings per diluted share for the quarters and years ended December 31, 2011 and 2010 appear in the financial tables in this release.

Integra believes that the presentation of adjusted revenues and the various adjusted EBITDA, adjusted net income, and adjusted earnings per diluted share measures provides important supplemental information to management and investors regarding financial and business trends relating to the Company's financial condition and results of operations. For further information regarding why Integra believes that these non-GAAP financial measures provide useful information to investors, the specific manner in which management uses these measures, and some of the limitations associated with the use of these measures, please refer to the Company's Current Report on Form 8-K regarding this earnings press release filed today with the Securities and Exchange Commission. This Current Report on Form 8-K is available on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> or on our website at <a href="https://www.integralife.com">www.integralife.com</a>.

### INTEGRA LIFESCIENCES HOLDINGS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(In thousands, except per share amounts)

	Three Mor Decem		Twelve Mor Decem	
	2011	2010	2011	2010
Total revenues	\$203,523	\$194,134	\$780,078	\$732,068
Costs and expenses:				
Cost of product revenues	82,740	71,306	299,150	268,188
Research and development	13,402	13,331	51,451	48,114
Selling, general and administrative	94,808	82,590	358,132	305,055
Intangible asset amortization	4,824	2,744	16,433	12,017
Total costs and expenses	195,774	169,971	725,166	633,374
Operating income	7,749	24,163	54,912	98,694
Interest income	111	53	465	225
Interest expense	(7,862)	(5,125)	(27,640)	(18,356)
Other income (expense), net	378	349	757	1,551
Income before income taxes	376	19,440	28,494	82,114
Income tax expense (benefit)	(4,184)	633	505	16,445
Net income	\$4,560	\$18,807	\$27,989	\$65,669
Diluted net income per share	\$ 0.16	\$ 0.63	\$ 0.95	\$ 2.17
Weighted average common shares outstanding for diluted net income per share	28,434	29,935	29,495	30,149

Listed below are the items included in GAAP revenues and GAAP net income that management excludes in computing the adjusted financial measures referred to in the text of this press release and further described under Discussion of Adjusted

Financial Measures.

Growth in total revenues excluding the effects of currency exchange rates

(In thousands)

	Three Months Ended December 31,			Twelve De		
	2011 2010 Change			2011	2010	Change
Orthopedics	\$ 89,534	\$ 74,074	21%	\$ 328,782	\$ 290,050	13%
Neurosurgery	\$ 72,455	\$ 74,150	-2%	\$ 285,341	\$ 275,046	4%
Instruments	\$ 41,534	\$ 45,910	10%	<u>\$ 165,955</u>	\$ 166,972	-1%
Total revenues	\$203,523	\$194,134	5%	\$780,078	\$732,068	7%
Impact of changes in currency exchange rates	\$ 11			(\$ 7,857)		
Growth in total revenues excluding the effects of currency exchange rates	\$203,534	\$194,134	5%	\$772,221	\$732,068	5%

Items included in GAAP net income and location where each item is recorded

(In thousands)

Three Months Ended December 31, 2011							
Item	Total Amount	COPR (a)	R&D (b)	SG&A (c)	Amort. (d)	Interest Exp (Inc)(e)	Tax(f)
Acquisition-related charges	\$1,026	\$1,373	\$	\$ (347)	\$	\$	\$
Charges associated with discontinued product lines	262	262					
Certain employee termination and related charges	1,859		369	1,490			
Systems implementation charges	5,236			5,236			
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	829	829					
Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility	4,082	4,082					
Charges related to the accelerated vesting of stock-based compensation and the minimum annual stock-based compensation award for our former Chief Executive Officer	4,912			4,912			
Non-cash amortization of imputed interest for convertible debt	3,472					3,472	
Intangible asset amortization expense	7,003	2,179			4,824		
Estimated impact to income taxes related to above adjustments and certain infrequently occurring items	(12,642)						(12,642)
Depreciation expense	5,866						
Stock-based compensation expense	2,996						

- a) COPR Cost of product revenues
- b) R&D Research and development
- c) SG&A Selling, general and administrative
- d) Amort. Intangible asset amortization
- e) Interest Exp(Inc) Interest income (expense), net
- f) Tax Income tax expense

Three Months Ended December 31, 2010

Item	Total Amount_	COPR	R&D	SG&A	Amort.	Interest Exp (Inc)	Tax
Acquisition-related charges	\$425	\$364	\$	\$61	\$	\$	\$
Certain employee termination and related charges	339	205		134			
Charges associated with discontinued product lines	432	317		115			
Systems implementation charges	1,673			1,673			
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	872	202		670			
Charges related to restructuring European entities	934			934			
Expenses related to our Chief Executive Officer joining the Company	2,188			2,188			
Non-cash amortization of imputed interest for convertible debt	1,606					1,606	
Intangible asset amortization expense	4,200	1,456			2,744	. <del></del>	
Estimated impact on income taxes related to above adjustments and certain infrequently occurring items	(7,483)						(7,483)
Depreciation expense	6,304						
Stock-based compensation	4,256						

Twelve Months Ended December 31, 2011

Item	Total Amount	COPR	R&D	SG&A	Amort.	Interest Exp (Inc)	Tax
Acquisition-related charges	\$5,253	\$3,254	\$300	\$1,699	\$	\$	\$
Certain employee termination and related charges	2,705	34	369	2,302			
Intangible asset impairment charges	2,648	1,597			1,051		
Charges associated with discontinued product lines	3,926	2,038		1,888			
Systems implementation charges	17,068			17,068			

Facility consolidation, acquisition integration, manufacturing and

distribution transfer charges	2,956	2,262	 694			
Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility	5,830	5,830	 			
Charges related to restructuring European entities	378		 378			
Charges related to extending our former Chief Executive Officer's employment contract	8,379		 8,379			
Expenses related to our Chief Executive Officer joining the Company	100		 100			
Charges related to the accelerated vesting of stock-based compensation and the minimum annual stock-based compensation award for our former Chief Executive Officer	4,912		 4,912			
Expenses related to the refinancing of our senior credit facility	790		 		790	
Non-cash amortization of imputed interest for convertible debt	10,521		 		10,521	
Intangible asset amortization expense	21,979	6,597	 	15,382		
Estimated impact to income taxes related to above adjustments and certain infrequently occurring items	(33,243)		 			(33,243)
Depreciation expense	23,657					
Stock-based compensation expense	13,514					

<sup>\*</sup> This amount excludes \$2,648 of intangible asset amortization expense included in "Intangible asset amortization charges" above.

Twelve Months Ended December 31, 2010

Item	Total Amount	COPR	R&D	SG&A	Amort.	Interest Exp (Inc)	Tax
Acquisition-related charges	\$2,509	\$1,760	\$76	\$673	\$	\$	\$
Certain employee termination and related charges	1,498	555		943			
Charges associated with discontinued product lines	506	391		115			
Intangible asset impairment charges	856				856		
Systems implementation charges	3,462			3,462			
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	1,676	936	26	714			
Charges related to restructuring European entities	1,329			1,329			
Expenses related to our Chief Executive Officer joining the Company	2,188			2,188			
Non-cash amortization of imputed interest for convertible debt	7,125					7,125	

Intangible asset amortization expense*	17,019	5,856	 	11,161	
Estimated impact to income taxes related to above adjustments and certain infrequently occurring items	(13,957)		 		(13,957)
Depreciation expense	21,298				
Stock-based compensation expense	15,709				

<sup>\*</sup> This amount excludes \$856 of intangible asset amortization expense included in "Intangible asset amortization charges" above.

# INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS — GAAP NET INCOME TO ADJUSTED EBITDA AND ADJUSTED EBITDA EXCLUDING STOCK BASED COMPENSATION (UNAUDITED)

(In thousands) Three Months Twelve Months Ended Ended December 31, December 31, 2010 2011 2011 2010 GAAP net income \$4,560 \$18,807 \$27,989 \$65,669 Non-GAAP adjustments: Depreciation and intangible asset amortization expense 12,869 10,504 45,636 38,317 Other (income) expense, net (378)(349)(757)(1,551)Interest (income) expense, net 7,751 5,072 27,175 18,131 Income tax expense (benefit) (4,184)633 505 16,445 Acquisition-related charges 1.026 425 5.253 2.509 Certain employee termination and related charges 1,859 339 2,705 1,498 Intangible asset impairment charges 2,648 856 506 Charges associated with discontinued or withdrawn product lines 262 432 3,926 Systems implementation charges 5,236 1,673 17,068 3,462 Facility consolidation, acquisition integration, manufacturing and distribution transfer charges 829 872 2,956 1,676 Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility 4,082 5,830 1,329 Charges related to restructuring European entities 934 378

Charges related to extending our former Chief Executive Officer's employment contract			8,379	
Expenses related to our Chief Executive Officer joining the Company		2,188	100	2,188
Charges related to the accelerated vesting of stock-based compensation and the minimum annual stock-based compensation award for our former Chief Executive Officer	4,912		4,912	
Total of non-GAAP adjustments	34,264	22,723	126,714	85,366
Adjusted EBITDA	\$38,824	\$41,530	\$154,703	\$151,035
Stock-based compensation expense	2,996	4,256	13,514	15,709
Adjusted EBITDA excluding stock-based compensation	\$41.820	\$45.786	\$168.217	\$166.744

# INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS — GAAP NET INCOME TO MEASURES OF ADJUSTED NET INCOME AND ADJUSTED EARNINGS PER SHARE (UNAUDITED)

(UNAUDITED)

(In thousands, except per share amounts)

Three Months Ended Twelve Months Ended December 31 December 31 December 31

	Three Months Ended December 31,		Twelve Mont Decemb	
	2011	2010	2011	2010
GAAP net income  Non-GAAP adjustments:	\$4,560	\$18,807	\$27,989	\$65,669
Acquisition-related charges	1,026	425	5,253	2,509
Certain employee termination and related charges	1,859	339	2,705	1,498
Intangible asset impairment charges			2,648	856
Charges associated with discontinued or withdrawn product lines	262	432	3,926	506
Systems implementation charges	5,236	1,673	17,068	3,462
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	829	872	2,956	1,676
Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility	4,082		5,830	
Charges related to restructuring European entities		934	378	1,329
Charges related to extending our former Chief Executive Officer's employment contract			8,379	
Expenses related to our Chief Executive Officer joining the Company		2,188	100	2,188

Charges related to the accelerated vesting of stock-based compensation and the minimum annual stock-based compensation award for our former Chief Executive Officer	4,912		4,912	
Expenses related to the refinancing of our senior credit facility			790	
Non-cash amortization of imputed interest for convertible debt	3,472	1,606	10,521	7,125
Intangible asset amortization expense	7,003	4,200	21,979	17,019
Income tax expense related to above adjustments and certain infrequently occurring items	(12,643)	(7,483)	(33,244)	(13,957)
Total of non-GAAP adjustments	16,038	5,186	54,201	24,211
Adjusted net income	\$20,598	\$23,993	\$82,190	\$89,880
Adjusted diluted net income per share	\$0.72	\$0.80	\$2.79	\$2.97
Weighted average common shares outstanding for diluted net income per share	28,434	29,935	29,495	30,149

## INTEGRA LIFESCIENCES HOLDINGS CORPORATION CONDENSED BALANCE SHEET DATA (UNAUDITED)

(In thousands)		
	December 31, 2011	December 31, 2010
Cash and each aguivalents	\$100,808	\$128,763
Cash and cash equivalents	\$100,000	\$120,703
Accounts receivable, net	118,129	106,005
Inventory, net	171,261	146,928
Term loan		148,126
Bank line of credit	179,688	100,000
Convertible securities	352,576	155,154
Stockholders' equity	492,638	499,963

### INTEGRA LIFESCIENCES HOLDINGS CORPORATION RECONCILIATION OF NON-GAAP ADJUSTMENTS — GUIDANCE

(In thousands, except per share amounts)

Projected Year Ended December 31, 2012

Low High \$44,920 \$48,620

GAAP net income

### Non-GAAP adjustments:

Acquisition-related charges	7,380	7,380
Certain employee termination and related charges	860	860
Systems implementation charges	11,910	11,910
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	4,490	4,490
Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility	1,500	1,500
Non-cash amortization of imputed interest for convertible debt	10,030	10,030
Intangible asset amortization expense	25,380	25,380
Income tax expense related to above adjustments and certain infrequently occurring items	(23,270)	(23,270)
Total of non-GAAP adjustments	38,280	38,280
Adjusted net income	\$83,200	\$86,900
GAAP diluted net income per share	\$1.58	\$1.71
Non-GAAP adjustments detailed above (per share)	\$1.35	\$1.35
Adjusted diluted net income per share	\$2.93	\$3.06
Weighted average common shares outstanding for diluted net income per share	28,400	28,400

Items included in GAAP net income guidance and location where each item is expected to be recorded (In thousands)

Projected Year Ended December 31, 2012

Item	Total Amount	COPR	R&D	SG&A	Amort.	Interest Exp(Inc)	Other Exp (Inc)	Tax
Acquisition-related charges	\$7,380	\$4,980	\$	\$2,400	\$	\$	\$	\$
Certain employee termination and related charges	860			860				
Systems implementation charges	11,910			11,910				
Facility consolidation, acquisition integration, manufacturing and distribution transfer charges	4,490	3,810		680				
Expenses associated with remediation and related unplanned idle time and underutilization at our Plainsboro, New Jersey manufacturing facility	1,500	1,500						
Non-cash amortization of imputed interest for convertible debt	10,030					10,030		

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